

PROFESSIONAL QUALIFICATIONS

Terry D. Lefler
Loftis Appraisal Company
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EDUCATION

Masters of Business Administration, Kenan-Flagler Business School
University of North Carolina at Chapel Hill, Chapel Hill, NC, 1984

Bachelor of Science, Agricultural Engineering, Oklahoma State University, Stillwater, OK, 1976

PROFESSIONAL EDUCATION

Introduction to Real Estate Appraisal	2009
Valuation Principles and Procedures	2009
Applied Residential Property Valuation	2009
National USPAP Update	2012
General Income Approach	2011
General Market Analysis and Highest and Best Use	2011
Real Estate Finance Statistics & Valuation Modeling	2012
General Appraiser Sales Comparison Approach	2012
General Appraiser Site Valuation and Cost Approach	2012
Statistics, Modeling and Finance	2012
General Appraiser Report Writing and Case Studies	2014
Integrated Approaches to Value	2014

PROFESSIONAL LICENSE

NC State-Certified General Real Estate Appraiser #A7918

PROFESSIONAL AFFILIATIONS

Associate Member American Society of Farm Managers and Rural Appraisers